



DYNAenergetics is one of the world's leading companies, when it comes to industrial explosive technologies. The business generates a yearly turnover of 30 million Euro with approximately 160 employees worldwide. We design, produce and market perforating systems for the oil and gas industry. In the business of industrial applications of explosives, we are one of the technology leaders worldwide.

Due to the fact that we're growing continuously we require qualified personnel and are currently seeking to fill the following position in Houston, Texas:

Sales Engineer US (f/m)

Your Challenge: You are responsible for the sales account management in the US and for product and brand promotion to energy companies in the marketing area, supervision and staffing of field sales personnel and coordination of sales efforts with company field sales staff. Herefore you will cooperate with the elaboration of plans and strategies to expand the customer base and provide market intelligence in the marketing area. You will work with distribution management to prioritize product requirements in each internal market in region and to define new product needs based on requirements of customer base and energy firms.

Your Profile:

- Min. 5 years of experience in sales and business development.
- Good understanding of customer and market dynamics and requirements.
- Experience in customer relationship management and contract negotiation.
- Leadership and ability to drive sales teams.
- Proven ability to multitask in a culturally diverse environment.
- Willingness to travel and work in a global team of professionals.

Our Offer: DYNAenergetics offers you employment conditions in a pleasant ambient, with plenty of scope for your own ideas along with the opportunity to take on responsibility in a company operating in a global market. In order to maintain this strong position, the technical and personal development of our employees is a top priority. An attractive salary and social benefits are important parts of this.

Your application: Please send a full application, including details of when you could start and also your desired salary to:

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